GODFREY PHILLIPS INDIA LIMITED Part I: Statement of Standalone Unaudited Financial Results for the Quarter and Half Year ended September 30, 2015 (Rs. lacs) SI Preceding Corresponding No. Half year Half year Quarter Quarter Quarter Year **Particulars** ended ended ended ended ended 31.03.2015 ended 30.9.2015 30.6.2015 30.9.2014 30.9.2015 30.9.2014 (Unaudited) (Unaudited) (Unaudited) (Audited) (Unaudited) (Unaudited) (1) (2) (3) (4) (5) (6) Income from operations a) Gross sales 103448 107348 100111 210796 213310 438771 b) Less: Excise duty 46807 48577 44733 95384 89603 186669 Net sales (a-b) 56641 58771 55378 115412 123707 252102 c) Other operating income 1431 1277 1484 2708 2916 6541 Total income from operations 58072 60048 56862 118120 126623 258643 Expenses a) Cost of materials consumed 12508 10812 13248 23320 27534 57172 b) Purchase of traded goods (including transferred from raw and packing materials) 12796 10971 13377 23767 28402 55953 (1467) (3790)c) (Increase)/decrease in finished goods, stock in trade and work-in-process 2274 (2867)807 (2033)d) Employee benefits expenses 5815 6332 5973 12147 11755 24869 11520 e) Advertising and sales promotion 5898 5622 7145 13028 31614 f) Depreciation and amortization expenses 4504 2279 2225 2779 5587 10226 g) Other expenditure Total expenses 27759 14004 13435 13970 27439 56823 51671 103504 112032 51833 232867 53625 Profit from operations before other income, finance costs and tax expense (1-2) 3 25776 Other income 1193 247 1763 1440 2615 3278 5 Profit from ordinary activities before finance costs 7432 8624 16056 29054 5000 17206 6 250 351 606 601 875 1914 15455 27140 Profit from ordinary activities before tax (5-6) 7182 8273 4394 16331 1145 5105 5063 8832 2210 2895 Tax expense 9 Net profit for the period (7-8) 3249 10350 11268 18308 10 Paid up equity share capital 1040 1040 1040 1040 1040 1040 (Face value of Rs. 2 per share) (Refer Note 4) 11 Reserves excluding revaluation reserves 128222 Basic and diluted earnings per share (Rs.) (not annualised)
Select information for the Quarter and Half Year ended September 30, 2015 9.57 12 10.34 6.25 19.91 21.67 35.21 Part II: SI. **Particulars** No PARTICULARS OF SHAREHOLDING 1 Public shareholding Number of shares (Refer Note 4) 14525235 14824235 15054235 14525235 15054235 14824235 Percentage of shareholding 27.94 28.51 28.95 27.94 28.95 28.51 2 Promoter and promoter group shareholding a) Pledged/Encumbered Number of shares (Refer Note 4) Percentage of shares (as a % of total shareholding of promoter and promoter group) Percentage of shares (as a % of total share capital of the Company) b) Non-encumbered Number of shares (Refer Note 4) 37468685 37169685 36939685 37468685 36939685 37169685 Percentage of shares (as a % of total shareholding of promoter and promoter group) 100.00 100.00 100.00 100.00 100.00 100.00 Percentage of shares (as a % of total share capital of the Company) 72.06 71.49 71.05 72.06 71.05 71.49 В **Investor Complaints** - Pending at the beginning of the quarter - Received during the quarter - Disposed off during the quarter Remaining unresolved at the end of the quarter Segment-wise Revenue, Results and Capital Employed under Clause 41 of the Listing Agreement Segment Revenue: 114513 Cigarettes and Tobacco Products 49932 53014 50282 102946 230681 Tea and other Retail Products 8140 7034 6580 15174 12110 27962 258643 Total income from operations 58072 60048 56862 118120 126623 Segment Results: 9490 4497 30926 Cigarettes and Tobacco Products 7179 16669 16942 Tea and other Retail Products (945) (1124)(1762)(2142)(4553)(817)6362 8545 3373 14907 14800 26373 Add/(Less): i) Finance costs (250)(351)(606)(601)(875)(1914)ii) Un-allocable income/(expenditure) net of un-allocable expenditure/income 1627 2406 1070 1149 2681 Profit before tax 7182 8273 4394 15455 16331 27140 3 Capital Employed: 111177 109231 106403 111177 106403 117496 Cigarettes and Tobacco Products Tea and other Retail Products 9479 8056 8759 9479 8759 9247 **126743** 2519 Total segment capital employed 120656 117287 115162 120656 115162

18956

139612

17353

134640

12062

18956

12062

129262



Unallocated capital employed Total capital employed

## Notes

Statement of assets and liabilities		(Rs. lac	
~~		STANDALONE	
Particulars		As at current	As at previou
(8)		half year end	year en
		30.9.2015	31.3.201
		(Unaudited)	(Audited
		(1)	(2)
EQUITY AND LIABILITIES			
Shareholders' Funds			1.00200
(a) Share capital		1040	104
(b) Reserves and surplus		138572	12822
	Sub-total - Shareholders' funds	139612	12926
Non-current liabilties			
(a) Long-term borrowings		5247	312
(b) Other long-term liabilities		27	2
(c) Long-term provisions		5127	474
(a) cong-term provisions	Sub-total - Non-current liabilities	10401	789
Current liabilties			
(a) Short-term borrowings		577	1753
(b) Trade payables		15467	1512
(c) Other current liabilities		38436	2817
(d) Short-term provisions		6950	641
	Sub-total - Current liabilities	61430	6723
	TOTAL EQUITY AND LIABILITIES	211443	20439
ASSETS			
Non -Current Assets			
(a) Fixed assets		74670	7009
(b) Non-current investments		30418	3186
(c) Deferred tax assets (net)		1294	165
(d) Long-term loans and advances		3510	421
	Sub-total - Non-current assets	109892	10781
Current Assets (a) Current investments		11275	37
		58273	7382
(b) Inventories		17535777777	197.505.00
(c)Trade receivables		22242	1298
(d) Cash and bank balances		2418	251
(e) Short-term loans and advances		6048	489
(f) Other current assets		1295	198
	Sub-total - Current assets	101551	9657
	TOTAL ASSETS	211443	20439

- 2. The above results are as per Clause 41 of the Listing Agreement and have been taken on record by the Board of Directors at its meeting held on October 31, 2015 after being reviewed by the Audit Committee.
- 3. In accordance with the accounting policy consistently followed by the Company, exchange loss amounting to Rs. 478 lacs and Rs.330 lacs, arising from restatement of foreign currency loan liabilities at the prevailing rates of exchange, has been recognised in the above results for the half years ended on September 30, 2015 and September 30, 2014 respectively.
- 4. The face value of equity shares of the Company has been split from Rs.10 to Rs.2 per share w.e.f. December 1, 2014. Accordingly, all shares and per share information in the financial results reflect the effect of split retrospectively for the earlier reporting periods.
- 5. Figures for the previous periods have been re-classified/re-grouped, wherever necessary, to correspond with the current period's classification/disclosure.

## Limited Review:

The Limited Review, as required under Clause 41 of the Listing Agreement has been completed and the related Report forwarded to the Stock Exchanges. This Report does not have any impact on the above 'Results and Notes' for the quarter and half year ended September 30, 2015 which needs to be explained.

Registered Office: 'Macropolo Building', Ground Floor, Next to Kala Chowky

Post Office, Dr. Babasaheb Ambedkar Road, Lalbaug

Mumbai - 400 033.

New Delhi: October 31, 2015

(K.K.Modi) Managing Director